



Mindset of an Owner

Programme Outline

Mindset of an Owner vs Mindset of an Employee?

- Explore the different approaches of both mindset perspectives
- Understand how to recognise resulting behaviours

Ownership

- What does taking ownership mean?
- How does ownership impact teams?
- How and why does ownership drive better results?

Choosing our Mindset

- Explore who controls our mindset and discover what the drivers are that personally influence us
- What are the Enablers and Disablers that effect are mindset?

Action Plan

- Personal commitment
- Peer group accountability
- Clear measures of success

Target Audience

Teams and individuals who are looking for the tools to explore and unlock their ideas and drive their part of the business to the next level

Overview

Teams that encourage a personal ownership mindset; where ideas are encouraged and initiative is commended, are more likely to be successful than those that don't. An environment in which people are encouraged to proactively share ideas, act on their own and be personally accountable for their actions, supports growth of the individual, the team and the organisation.

Enabling a team to think and act like business owners, requires the leader and the team to have confidence in their own abilities, a transparent leadership style and clear communication of expectations. Team members who are doubtful, apprehensive or fearful of making mistakes are less likely to allow themselves the freedom and entrepreneurial qualities required to drive the business forward.

This workshop has 4 key objectives:

1. Clarity around the term Mindset of an Owner and what it means for the team as individuals and as a collective
2. To understand the factors that inhibit ownership mindset; how to recognise and manage them
3. To inspire individuals to recognize and become more accountable for their own actions
4. To enable teams to support one another in their accountability

Programme Outcomes

To empower individuals and teams to take a more creative, productive and accountable approach within an organisation.

Robert Taylor – Clarity Business Coach

Rob is a dynamic, energetic and inspirational speaker, helping Clarity's clients to become high-quality communicators. He has found that the secret to his communication success across different commercial environments lies in his ability to facilitate other people and demonstrate integrity in his role as leader. Rob is a highly creative and intuitive individual who traded a music career for a career in performance coaching, training and presenting ten years ago. Since then he has gained enormous experience and expertise leading teams, business functions and organisations in many different industries, including presenting on the Discovery Channel, speaking at conferences for leading global organisations and coaching presentation style for business leaders worldwide.



Our Clients

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